

NAIFA-TENNESSEE ANNUAL CONFERENCE

NAIFA-Tennessee is back in person on November 10th for our Fall Conference. Join us as we “Re-Connect, Re-Commit, and Re-Energize” together on the path toward a successful 2022 in your personal and professional life. We are thrilled to welcome powerhouse speakers like Morris Morrison, 2020 NAIFA P+P keynote; NAIFA President Tom Michel; and NAIFA Trustee and Former YAT Leader of the Year Mark Acre to our stage. There is no cost to attend this event. Seating is limited, confirm your seat now! To ensure a safe meeting, mask-wearing is strongly encouraged but not required.

Seating is limited. Register today at <https://tn.naifa.org/conference>.



Tom Michel, LACP
NAIFA President
Loyal Member Since 1986
Los Angeles, CA

Tom Michel, LACP, is a 32-year veteran of the life and financial services industry. He currently partners with his wife, Kim, at Michel Financial Group. Together they created the first general agency for Ohio National in California. A successful agent and wholesaler, Tom has been recognized with many industry and association awards, including the Will J. Farrel Award for service to the industry and the community presented by NAIFA-Los Angeles. He served as NAIFA-California's 80th President. Tom was instrumental in the Quality Member Experience (QME) Task Force, serving as the chair. The QME Task Force was the catalyst to update NAIFA's bylaws and unify NAIFA Nation.



Mark Acre, LUTCF
NAIFA Trustee
Loyal Member Since 2009
Ozark, MO

Mark Acre, LUTCF, President of OneSource, entered the industry in 2005 and started his company in 2007. He received the *Springfield Business Journal* 4 Under 40 award in 2019 and his company is a past recipient of the Business of the Year from the Ozark Chamber of Commerce. Mark is a past president of NAIFA-Springfield and NAIFA-Missouri. In 2014 he was named NAIFA's Young Advisor Team (YAT) Leader of the Year. In addition to his NAIFA service, Mark helps with MDA, Special Olympics, ManUp and Go, and the Care to Learn program. He serves as a board member for Missouri State University Alumni Council, Ozark Rotary Club, and Junior Achievement.



Morris Morrison
Speaker & Author
Charleston, SC

Morris Morrison is obsessed with building **Stronger, Kinder, Connected**, human beings. As co-owner of StoryMaker Brands and Windmill Park Media, Morris is a world-class Entertainer, Writer, and Entrepreneur whose journey began in New York City before a doctor's words changed his life forever, after being orphaned a second time. Today, many global leaders have witnessed his impact live on stage and in his latest books titled: *Culture Crashers*, *The Storymaker*, and *Disrupt Yourself*. His message is powerful, his story is unforgettable, and his focus is clear: to bring families & teams closer, and make organizations more impactful, through personal ownership and service.

AGENDA

- 10 am - 11 am** Registration & Pre-Meeting
- 11 am - 12 pm** Welcome Lunch & NAIFA-TN Business Meeting
- 12 pm - 1 pm** The Heart of a Service-Minded NAIFA Leader with Tom Michel, LACP
- 1 pm - 2 pm** The Next Generation NAIFA Leader with Mark Acre, LUTCF
- 2 pm - 3 pm** DISRUPT YOURSELF: Driving Change, Growth, & New Opportunities on Purpose with Morris Morrison
- 3 pm - 3:30 pm** Book-Signing / Meet and Greet with Morris Morrison & Closing Comments

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